

ICPJ- CASH BUDGET AND ACTUAL

| | 2015 Budget | 2015 Actual | 2016 Budget | 2016 Actual | 12 month 2017 Budget |
|--|-------------------|-------------------|-------------------|-------------------|-------------------------|
| RECEIPTS | | | | | |
| 4010 · Individual Contributions | \$ 86,000 | \$ 68,285 | \$ 77,000 | \$ 83,083 | \$ 87,000 |
| 4210 · Corporate/Business Contribution | \$ 500 | \$ 617 | \$ 2,500 | \$ 429 | \$ 500 |
| 4220 · Program Revenue | \$ - | \$ - | \$ - | \$ - | \$ 2,500 |
| 4230 · Foundation Grants | \$ - | \$ - | \$ 7,500 | \$ - | \$ 8,500 |
| 4250 · Nonprofit & Congregations | \$ 16,500 | \$ 18,155 | \$ 19,500 | \$ 17,093 | \$ 17,000 |
| 5180 · Program Service Fees | \$ 1,000 | \$ 930 | \$ 3,000 | \$ 728 | \$ 3,500 |
| 5190 · Fiduciary Fees | | \$ 249 | \$ 50 | \$ 572 | \$ 100 |
| 5310 · Interest Earned | \$ 35 | \$ 27 | \$ 30 | \$ 26 | \$ 30 |
| 5440 · Sales income | \$ 100 | \$ 2,704 | \$ 1,000 | \$ 8,082 | \$ - |
| 5810 · Events income | \$ 10,000 | \$ 23,319 | \$ 10,000 | \$ 16,025 | \$ 15,550 |
| TOTAL RECEIPTS | \$ 114,135 | \$ 114,286 | \$ 120,580 | \$ 126,038 | \$ 134,680 |
| DISBURSEMENTS | | | | | |
| 7020 · Grants to other organizations | | \$ 500 | | | |
| Staff expense | \$ 85,900 | \$ 80,434 | \$ 88,000 | \$ 88,287 | \$ 91,000 |
| 7520 · Bank Service Charges | \$ 1,300 | \$ 1,344 | \$ 1,400 | \$ 1,918 | \$ 2,000 |
| 7540 · Professional Fees | | \$ 5,750 | | \$ 1,613 | \$ 1,000 |
| 8110 · Supplies | \$ 500 | \$ 1,406 | \$ 1,000 | \$ 2,867 | \$ 2,500 |
| 8115 · Technology | \$ 500 | \$ 191 | \$ 500 | \$ 14 | \$ 1,000 |
| 8130 · Telephone, internet, & hosting | \$ 1,000 | \$ 1,039 | \$ 1,100 | \$ 1,451 | \$ 1,500 |
| 8140 · Postage & Shipping | \$ 3,000 | \$ 2,857 | \$ 2,500 | \$ 1,718 | \$ 1,800 |
| 8170 · Printing & Reproduction | \$ 3,500 | \$ 3,748 | \$ 4,000 | \$ 2,598 | \$ 3,000 |
| 8210 · Rent | \$ 7,800 | \$ 7,800 | \$ 7,500 | \$ 7,500 | \$ 7,500 |
| 8260 · Equip. rental & maintenance | \$ - | \$ 359 | \$ 400 | \$ 257 | \$ - |
| 8310 · Travel Costs | \$ 200 | \$ - | \$ - | \$ 5,550 | \$ 5,550 |
| 8320 · Event Expense | \$ 7,500 | \$ 8,624 | \$ 6,000 | \$ 8,433 | \$ 4,500 |
| 8400 · Sales and program merchandise | \$ 100 | \$ 93 | \$ 500 | \$ 6,188 | \$ 1,500 |
| 8520 · Insurance--Non Employee Related | \$ 1,750 | \$ 2,264 | \$ 2,500 | \$ 1,968 | \$ 2,000 |
| 8540 · Staff Development | \$ 500 | \$ - | \$ 500 | \$ 1,260 | \$ 1,000 |
| 8590 · Miscellaneous | \$ 150 | \$ 61 | \$ 400 | \$ - | \$ - |
| TOTAL DISBURSEMENTS | \$ 113,700 | \$ 116,470 | \$ 116,300 | \$ 131,622 | \$ 125,850 |
| NET | \$ 435 | \$ (2,184) | \$ 4,280 | \$ (5,584) | \$ 8,830 |

These are my projections for how 2016 will end up.

Major issue is the overall loss of over \$12k.

The primary contributors to the deviation from projections

| | |
|--------------------------|---------|
| Net event profit | -\$5675 |
| Grant income | -\$5500 |
| Individual contributions | -\$4000 |
| Corp/business cont | -\$2000 |
| Congregational cont | -\$1900 |
| Program Service fees | -\$ 800 |

This year Nov-Dec may be quite different in income amounts than past years.

Events and sales income seem to be difficult to project

We should not expect much from corp/business until we get a new strategy and someone to carry it out.

We are close on grant income and should continue to pursue that.

Jan-June
2017 Budget

\$ 43,000
\$ 250
\$ 1,015
\$ 4,000
\$ 8,500
\$ 1,400
\$ -
\$ 15
\$ -
\$ 7,000
\$ 65,180

\$ 44,000
\$ 700
\$ 500
\$ 1,000
\$ 1,000
\$ 750
\$ 700
\$ 1,000
\$ 3,750
\$ -
\$ 5,550
\$ 1,000
\$ 1,500
\$ 1,000
\$ 400
\$ -
\$ 62,850

\$ 2,330